



Employment Opportunities

TITLE: Regional Manager

Duties of a Regional Manager will involve:

- Facilitate new grower/vendor relationships while further developing the existing 50+ vendor relationships from Chile, Peru and Brazil.
- Manage the sales and inventories of Stone Fruit: Peaches, Plums & Nectarines.
- Meeting supply chain volume requirements for grapes and tree-fruit commodities.
- Identify new growers/vendors in South America to partner with Pacific Trellis for acquisition of grapes, melons and other tree-fruit commodities.
- Perform ongoing grower/vendor performance analysis and apply results to business decisions.
- Collaborate with the General Manager and sales team to forecast volume needs, harvest, packing and timing for an average of 3 million boxes from Chile and Peru annually.
- Schedule shipments to coincide with markets to optimize price and returns.
- Daily inventory analysis for sales and management support.

Location: 2301 E 7th St Suite C200, Los Angeles, CA 90023

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